RANDOM HOUSE, INC.

201 EAST 50TH STREET, NEW YORK, N.Y. 10022

TELEPHONE 212 751-2600

IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD:1/1/82 - 3/31/82
TITLE: "THE NEXT WHOLE EARTH CATALOG-2nd Ed"

TITLE CODE:#70776
PUB DATE: 11/81

	CURRENT SALES PERIOD 1/1/82 - 3/31/82		INCEPTION TO DATE 10/1/81 - 3/31/82	
	COPIES	AMOUNT	COPIES	AMOUNT
GROSS SALES				
TRADE	7,108	$ 60,749.04	78,549	$ 658,235.84
FOREIGN	958	7,339.39	1,535	12,104.99
CANADA	--	--	2,000	12,480.00
TOTAL GROSS SALES	8,066	$ 68,088.43	82,084	$ 682,820.83
RETURNS	(11,558)	(91,653.60)	(11,656)	(92,381.76)
NET SALES	(3,492)	$(23,565.17)	70,428	$ 590,439.07
RESERVE FOR RETURNS:10% of G.S.		(6,808.84)		(68,282.08)
ADJUSTMENT		61,473.24		61,473.24
ADJUSTED NET SALES		$ 31,099.23		$ 583,630.23
DEDUCTION PER CONTRACT				
P.P.B. Costs (Schedule)		$ 1,674.78		$(317,485.22)
HANDLING CHARGES - 75¢ per copy For 3,000 copies To POINT FOUNDATION		--		(2,250.00)
INTEREST CHARGES ON $317,379.88 - 45 Days - 16½%		34.20		(6,458.40)
DISTRIBUTION FEE - 22½% of G.S.		(15,319.90)		(153,470.85)
DISTRIBUTION FEE ADJUSTMENT - 4th QTR.-1981		(163.84)		(163.84)
TOTAL COSTS		$(13,774.76)		$(479,828.31)
PROFIT (LOSS) FROM OPERATIONS		$ 17,324.47		$ 103,801.92
LESS: LOSS ON 1st EDITION (ATTACHED)		(85,418.50)		(107,208.30)
LESS: PREVIOUS PAYMENTS		--		(64,687.65)
AMOUNT DUE RANDOM HOUSE		$(68,094.03)		$(68,094.03)

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IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD: 1/1/82 - 3/31/82
TITLE: "THE NEXT WHOLE EARTH CATALOG"

TITLE CODE: #73951-5
PUB DATE: 10/80

	CURRENT SALES PERIOD 1/1/82 - 3/31/82		INCEPTION TO DATE 10/1/80 - 3/31/82	
	COPIES	AMOUNT	COPIES	AMOUNT
GROSS SALES				
TRADE	2,986	$ 10,385.97	269,020	$ 1,847,573.15
FOREIGN	78	530.28	14,600	90,252.28
CANADA	--	--	9,942	43,776.75
TOTAL GROSS SALES	3,064	$ 10,916.25	293,562	$ 1,981,602.18
RETURNS	(13,930)	(99,704.48)	(38,226)	(269,780.06)
NET SALES	(10,866)	$(88,788.23)	255,336	$ 1,711,822.12
RESERVE FOR RETURNS:10% of G.S.		(1,091.63)		(198,160.22)
ADJUSTMENT		6,799.77		197,068.59
ADJUSTED NET SALES		$(83,080.09)		$ 1,710,730.49
DEDUCTION PER CONTRACT				
P.P.B. (Schedule)		--		(1,080,071.84)
HANDLING CHARGES - 75¢ a copy on 38,515		--		(28,886.25)
INTEREST EXPENSES		--		(15,420.60)
DISTRIBUTION FEE - 22½ of G.S.		(2,456.16)		(441,923.01)
DISTRIBUTION FEE - 25% of KEPHART COMM.SALES		--		(4,375.00)
ADVERTISING (PUBLICITY)		--		(983.96)
FREIGHT		--		(1,591.65)
P.P.B. ADJUSTMENT PLUS INTEREST		--		25,118.66
TOTAL EXPENSES		$(2,456.16)		$(1,548,133.65)
PROFIT (LOSS) FROM OPERATIONS		$(85,536.25)		$ 162,596.84
RIGHT REVENUE		$ 117.75		$ 17,117.81
LESS: PREVIOUS PAYMENTS		--		(286,922.95)
PLUS: PREVIOUS LOSS DEDUCTIONS		--		21,789.79
AMOUNT DUE POINT FOUNDATION		$(85,418.50)		$(85,418.50)

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"THE NEXT WHOLE EARTH CATALOG"
Sales Discount Schedule
Period Ending 3/31/82

Title #70776

		RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES					
TRADE	7,108 Copies	$ 16.00	$ 7.45	$ 8.55	$ 60,749.04
FOREIGN	958 Copies	16.00	8.34	7.66	7,339.39
	8,066 Copies				$ 68,088.43

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"THE NEXT WHOLE EARTH CATALOG"
Sales Discount Schedule
Period Ending 3/31/82

Title #73951-5

		RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES					
TRADE	2,986 Copies	$ 14.00	$ 10.52	$ 3.48	$10,385.97
FOREIGN	78 Copies	14.00	7.20	6.80	530.28
	3,064 Copies				$10,916.25

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"THE NEXT WHOLE EARTH CATALOG"
Rights Income Schedule

Title #73951-5

	TOTAL	RANDOM HOUSE	POINT FOUNDATION
BOOK OF THE MONTH CLUB	$235.50	$117.75	$117.75

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"NEXT WHOLE EARTH CATALOG- 2nd ED."
P.P.B. Costs - Printing #1 Title #70776

Costs Description/Vendor		Invoice #	Invoice Date	Amount
Manufacturing				
Coral Color Process,Ltd.		2770	9-30-81	$ 4,441.76
Coral Color Process,Ltd.		2769	9-30-81	31,634.55
Rand McNally & Co.		Z302368	10-14-81	51,481.00
Rand McNally & Co.		Z302525	10-29-81	40,375.00
Rand McNally & Co.		Z302866	11-25-81	7,125.00
Rand McNally & Co.		Z302963	12-7-81	1,322.57
	Sub-Total			$ 136,379.88
Paper Usage				
Rand McNally & Co.		Z302963	12-7-81	$ 181,105.34
	Total Costs			$ 317,485.22
	Estimate At 12/31/81			$(319,160.00)
	To Be Applied To Period Ending 3/31/82			$(1,674.78)